OS EDGE

OPTIMIZING & MANAGING SAP COMMISSIONS

The best-performing teams **use incentive compensation as a strategic lever to drive sales performance and maximize the return on their investment in sales.** This is why we developed OS EDGE, OpenSymmetry's managed services offering – to help companies realize the full power of their SPM investments.

OS EDGE: MIGRATING & MAINTAINING BEST OF BREED

Our incentive compensation administration expertise coupled with our technical capabilities give you the clarity and confidence to optimize and maintain best-of-breed incentive compensation programs. OS EDGE is focused on continually driving improvements while maintaining program effectiveness:

INFORMED DECISION-MAKING
Accurate sales performance analytics and reporting give you the power of reliable forecasting & modeling, making it easier to drive sales-impacting decisions and quickly adapt to changing needs and goals.

TIME TO FOCUS ON STRATEGIC PRIORITIES
With an optimized and flexible process, you'll save admin time and increase productivity among sellers.

LONG-TERM SCALABILITY
Standardized processes and integrated technology and data sources set you up for growth and ongoing, repeatable success.

OS EDGE & SAP

OS EDGE provides ongoing, cost-effective managed services for SAP (formerly CallidusCloud) customers at all levels of support. OpenSymmetry has a long history with SAP – in fact, OpenSymmetry launched in 2004 as a sales performance management (SPM) consulting firm focused exclusively on CallidusCloud (now SAP). Today, OpenSymmetry is SAP's largest and longest standing implementation partner dedicated to SPM.

Having delivered over 500 SAP customer projects, OpenSymmetry provides a holistic approach to help clients achieve their SPM-related goals and ensure the right level of support is provided on an ongoing basis. Given the wide range of client/program needs, OpenSymmetry can provide support in the form of a bucket of hours to full business process outsourcing.

OpenSymmetry's SAP Practice Quick Facts:

| Established SAP (CallidusCloud) practice in 2004 | Delivered over 500 SAP projects | Retain more than 50 dedicated SAP consultants, globally | Certified SAP PartnerEdge Silver Partner |

OPENSYMMETRY'S SAP MANAGED SERVICES CUSTOMERS

OpenSymmetry has supported customers from a variety of industries, including Financial Services, Telco, Insurance, Manufacturing, Technology and more. These are some of the customers for which we're proud to provide OS EDGE services to support their SAP Commissions solution:

MuleSoft   PitchBook   vodacom   sunrun

OS EDGE provides the operational expertise and support you need to make your incentive compensation program work best for your organization. If you're ready to talk about how OS EDGE can help your organization get the most out of your SAP solution, request a consultation at **opensymmetry.com/consultation.**